

# Eire Gulf undergoes a digital shift and chose Yomly's cloud-based HR and Payroll solutions

## Challenge

Twenty years in the industry, Eire Gulf works with architects and interior design specialists to provide full turnkey solutions for clients with design & build packages. The company specialises in delivering projects from greenfield development to refurbishment and fit-out in the commercial, Hotel, F&B, retail, and educational sectors.

The Group opened its doors to the Middle Eastern market in 2009 with its first overseas office in Dubai. Since then, the group has built lasting relationships with major companies from around the world. With their customer enquiries on the rise, the Eire Gulf sought to find solutions for the problems that came with a growing company.

What did they need? "A system to take the manual administrative work out of HR and try to automate it a little. Give the employees some visibility on their files and more capability to file, for example, expenses more easily," says Patrick Dowling, MEP Director for Eire Gulf.

"Our HR system was very manual and had lots of holes. Working with Expo and other large entities and the audits that they carry out necessitated a more central system."

"I would say it has definitely saved time for our accounts department, it is definitely a better solution than we had previously and has resulted in a more streamlined HR system."

**Patrick Dowling**

Director

## Solution

Thanks to a referral, Eire Gulf chose to work with Yomly to address their need for a complete HR software solution - one that can automate and streamline administrative work and consolidate client and employee information.

Patrick explains how Yomly's software has transformed his team, saying "a lot of entities now have extensive requirements for prequalification and a system such as Yomly gives them a little 'comfort' that we have systems and procedures in place. The expenses feature is most widely used and the manual work involved in that previously was taking a lot of our accounts team's time. Since its implementation it has reduced admin task timing and increased employee and management visibility on HR," Patrick comments when asked what his team has found most beneficial.

When speaking about implementation Patrick says, "we had a few sessions with our staff and the Yomly team before rolling the system out. It was pretty straightforward. The Yomly team have been very helpful. We know the best people to speak to if we need help, the team are responsive to any issues and we have team meetings if and when we need them.

It's tough to get everyone to change immediately but everyone has gotten on board now. It's pretty easy to use once you have navigated it." Patrick concludes that he hopes their team continues to use more of the features Yomly offers, "we hope to continue to implement and increase our use of some of the other functions such as document storage and more."

**Industry:** Contracting

**Client Since:** 2021

**Interviewed:** Patrick Dowling,  
Director

**Locations:** United Arab Emirates

**Employees:** 35

**Website:** <https://www.eiregulf.com/>